



**National Agency for Public Private Partnership, Ministry of Finance & Mass Media**  
**In conjunction with**  
**Ministry of Transport and Civil Aviation**

**Expression of Interest for**  
**Establishment of Scheduled Airline Operations for Domestic (Passenger) Air**  
**Services based in Sri Lanka**

Expressions of interest are called from local and international business enterprises having required credentials and able to satisfy criteria mentioned below for setting up of scheduled airline operations for domestic (passenger) air services based in Sri Lanka, using the country's domestic airport network. This initiative is intended to facilitate inland transport of local and foreign tourists to main tourism destinations in Sri Lanka.

The prospective investor shall be in a position to demonstrate the following:

1. Be a reputed and experienced international, local or joint venture business enterprise, with the latter having Sri Lankan shareholding.
2. Have adequate financial resources to fulfill actual and potential obligations arising from the proposed operation as per an Operating Plan to be submitted as part of this EOI, particularly during the initial years of the business when demand has to be generated to justify a scheduled service.
3. Be in a position to mobilize at least two modern turboprop aircraft, having not less than 12 passenger seats and satisfy all the published civil aviation requirements for operation of commercial air services. The aircraft shall hold Type Certificates issued by FAA or EASA.
4. Hold or be in a position to obtain an Air Operator Certificate issued by Director General of Civil Aviation, Sri Lanka, having satisfied the applicable requirements relating to Organization, Equipment, Personnel, Facilities, Services and Written Procedures published by the Director General of Civil Aviation in SLCAP-4100- "Air Operator Certification Manual".  
(Refer Appendix L of SLCAP 4100 "Air Operator Certification Manual" published by the Civil Aviation Authority of Sri Lanka for details or [http://www.caa.lk/images/stories/pdf/ops/slcap\\_4100\\_air\\_operator\\_certification\\_manual\\_3rd\\_edition.pdf](http://www.caa.lk/images/stories/pdf/ops/slcap_4100_air_operator_certification_manual_3rd_edition.pdf)).
5. Ability to hold a comprehensive insurance cover in respect of crew, passenger, baggage and cargo in conformity with the provisions in the Convention for the Unification of Certain Rules for International Carriage by Air in keeping with the Montreal Convention of 1999.
6. Operate daily scheduled passenger flights using Bandaranaike International Airport as a base to selected local airports and/or a 'hop-on-hop-off' service involving multiple airports.
7. Have demonstrated experience in domestic aviation in Sri Lanka or any other country or ability to procure such experience.

In view of the investment commitment to be made by the potential operator for setting up and continuing operations, the Government is considering the following enabling environment:

1. Privately owned operators who are already certified by Director General of Civil Aviation for operation of domestic scheduled air services (passengers) shall be permitted to continue its current operations.
2. All modes of operation of commercial air services for carriage of civilian persons for hire or reward by the military will be stopped, with the commencement of the commercial service, by the prospective operator(s) envisaged under this EOI.
3. The prospective operator(s) will be permitted to perform self-handling at all airports, subject to conforming to the applicable civil aviation requirements.
4. The prospective operator(s) are expected to identify the preferred domestic airports and scheduled routes. If such preferred airport is operated by the Military, the Government shall consider permitting scheduled operations at such airports under civil aviation rules.
5. Carry out essential upgrades at selected airports using Government funds in consultation with selected operator(s).

Prospective investors must submit the following information in order to register a qualifying Expression of Interest –

- Company/consortium information including profile, date and country of incorporation, company address, relevant financial information to establish financial stability, list/details of key individuals – i.e. board members etc.
- Experience and technical capacity relevant to this EOI.
- An outline operating plan and terms and conditions required for successful operations.
- Preferred scheduled service routes and domestic airports and justification for selection.
- Outline of benefits to tourism and domestic aviation sector from proposed operations.
- Any other relevant information.

Expressions of Interests in this respect may be submitted to the Chairman, National Agency for Public Private Partnership on or before 16th February 2018 under sealed envelope with a heading on top left hand corner “Expressions of Interests for setting up of a domestic scheduled air service”.

Shortlisted parties may then be requested to respond to a detailed Request for Proposals (RFP) currently under preparation.

Further information can be obtained by writing to the National Agency for Public-Private Partnership at the below address or by emailing [chairman.nappp@gmail.com](mailto:chairman.nappp@gmail.com)

**Chairman,  
National Agency for Public Private Partnership  
Ministry of Finance & Media  
The Secretariat  
Colombo 1**